

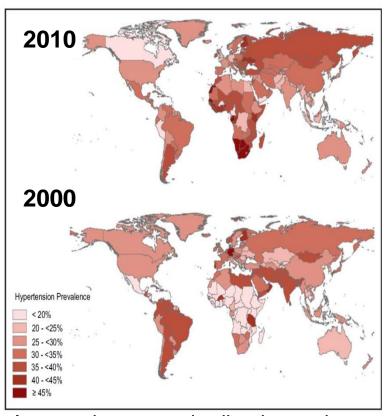


# Défis dans la prise en charge de l'HTA en 2018



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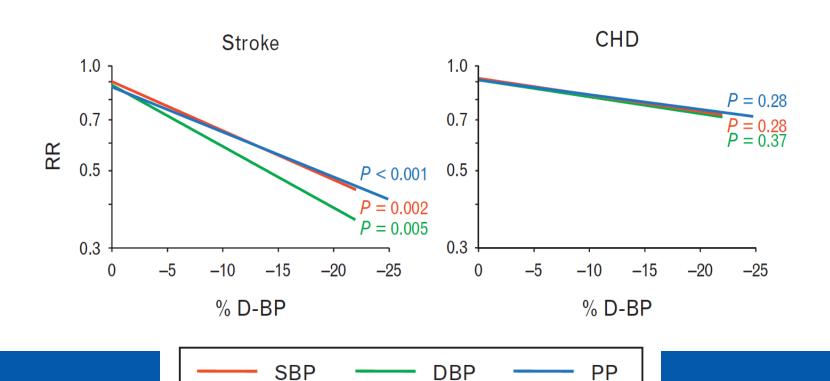
### Growing prevalence of HTN



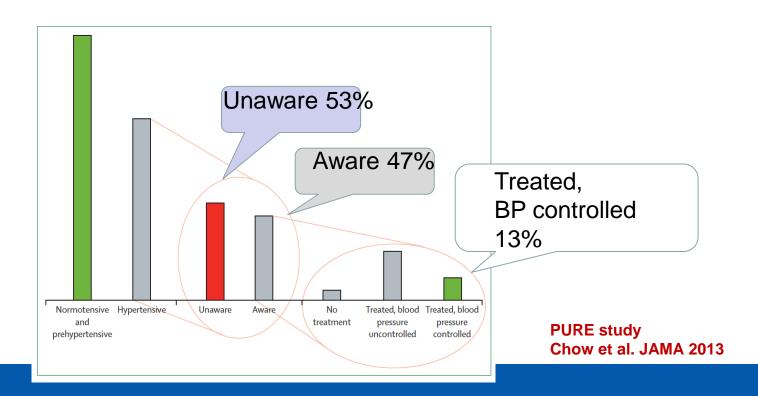
Age- and sex-standardized prevalence of hypertension in adults aged > 20 yrs

- Growing prevalence of HT Thomopoulos C, Parati G, Zanchetti A. J Hypertens 2014
- The benefit of lowering BP

43 years of RCTs: Meta-analysis of 68 RCTs (245 885 individuals) of which 47 (153 825 individuals) were « intentional » RCTs



- Growing prevalence of HT
- The benefit of lowering BP
- The high prevalence of uncontrolled hypertension



# Prévalence de l'HTA en Tunisie 2015 (%)

|               | Hommes | Femmes | Total |
|---------------|--------|--------|-------|
| Dist<br>Tunis | 33.8   | 35.0   | 34.4  |
| NE            | 24.3   | 27.6   | 25.9  |



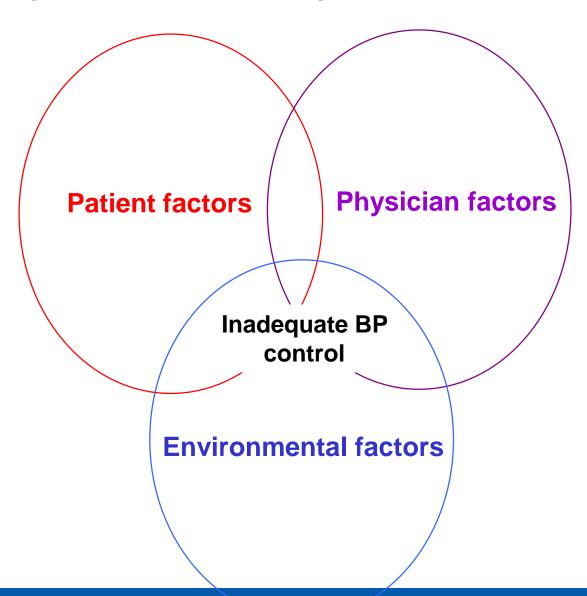
# Seulement 24 % des patients traités

## sont bien équilibrés

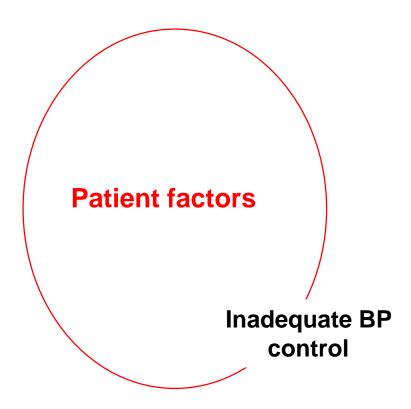
|    | 23.2 | 20.7 | 21.0 |
|----|------|------|------|
| SE | 27.6 | 38.3 | 33.0 |
| SO | 25.9 | 30.9 | 28.5 |

- Growing prevalence of HT
- The benefit of lowering BP
- The high prevalence of uncontrolled hypertension
- The economic burden of inadequate BP control?
- The reasons explaining inadequate BP control

## The key patient and physician challenges...



## The key patient and physician challenges...



### The key patient challenges... To view HTN as a disease

#### RESEARCH ARTICLE

**Open Access** 

Perceptions of hypertension treatment among patients with and without diabetes

Heymann Anthony<sup>1,2\*</sup>, Liora Valinsky<sup>1,2</sup>, Zucker Inbar<sup>1,3</sup>, Chodick Gabriel<sup>1,2</sup> and Shalev Varda<sup>1,2</sup>

### **People with HTN**

- do not see HTN as a disease (disease denial)
   but as a risk factor for MI or stroke
- do not view HT as a continuous, degenerative process of the vascular system

If there is high blood pressure, I do not want to know... thinking of that makes me anxious... I am healthy because I feel healthy

### The key patient challenges... To view HTN as a disease

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### **People with HTN**

- do not see HTN as a disease but as a risk factor for MI or stroke
- do not view HTN as a continuous, degenerative process of the vascular system
- consider that they know their bodies and can control their own BP
- overestimate the effects of stress as a causative factor

### The key patient challenges... To view HT as a disease

#### RESEARCH ARTICLE

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### People with HTN

- do not see HTN as a disease but as a risk factor for MI or stroke
- do not view HTN as a continuous, degenerative process of the vascular system
- consider that they know their bodies and can control their own BP
- overestimate the effects of stress as a causative factor
- rather view HTN as a binary risk process: you can either be a winner or a loser
- thus, some consider that non-adherence to Rx is a gamble with positive outcome

### **Anthony H et al. BMC Familly Practice 2012**

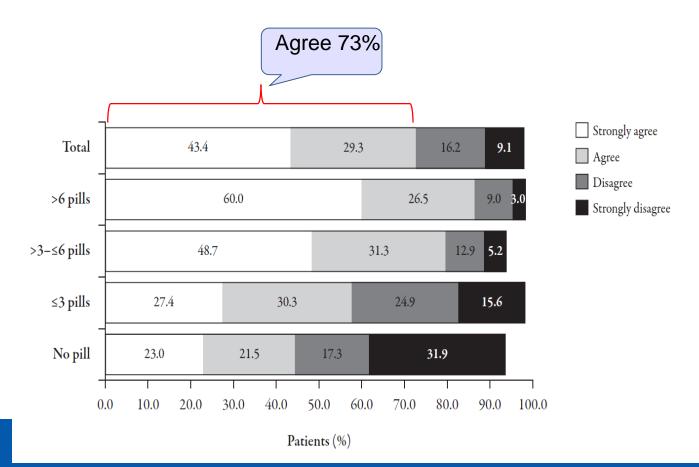
## The key patient challenges... To accept the pill burden

Pill Burden in Hypertensive Patients Treated with Single-Pill Combination Therapy – An Observational Study

Andreas Hagendorff · Siegfried Freytag · Alfons Müller · Sven Klebs

Hagendorff A et al. Adv Ther 2013

#### « Q: Having to take several pills per day is a burden for me »



### The key patient challenges...To be helped by family member

Family member-based supervision of patients with hypertension: a cluster randomized trial in rural China

Y Shen<sup>1,2,8</sup>, X Peng<sup>2,8</sup>, M Wang<sup>2</sup>, X Zheng<sup>2</sup>, G Xu<sup>2</sup>, L Lü<sup>2</sup>, K Xu<sup>3</sup>, B Burstrom<sup>4,5</sup>, K Burstrom<sup>4,5,6</sup> and J Wang<sup>2,3,7</sup>

Shen Y et al. J Human Hypertens 2017

4 villages in Yangzhong Patients randomized to

- Control group n=288, usual care
- Intervention group n=266

### The key patient challenges...To be helped by family member

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4 villages in Yangzhong Patients randomized to

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#### Family member-based supervision package

- One family member = supervisor
- Regular training of patient
- Control of adherence and BP monitoring
- Accessory appliances

### The key patient challenges...To be helped by family member

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4 villages in Yangzhong Patients randomized to

- Control group n=288, usual care
- Intervention group n=266, with a

12 months FU
Face-to-face interview at 6 and 12 M

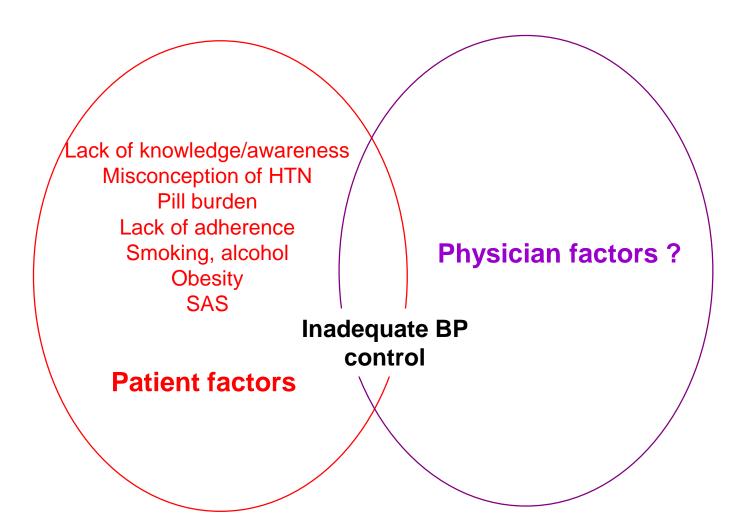
#### Family member-based supervision package

- One family member = supervisor
- Regular training of patient
- Control of adherence and BP monitoring
- Accessory appliances

**Primary outcome**: patient's medication adherence *¬* OR 1.74 [0.91-3.32]

- Significant effect on BP control at mid-term (6M) OR 0.67 [0.40-0.93] but not at long-term (12 M)
- No significant difference in SBP/DBP at 12 M

### The key patient and physician challenges...



### Which measure of BP?

Physician Sphygmomanometer



Physician Oscillometric



Nurse Oscillometric



Patient alone Oscillometric



### Which measure of BP?

# Physician Sphygmomanometer

# Physician Oscillometric





- ✓ Used in the vast majority of studies
  - Pathophysiology
  - Epidemiology
  - Pharmacology
  - Large RCTs
- ✓ Will remain the Gold standard for International Guidelines

#### 2018 ESH-ESC Guidelines

| Category                       | Systolic |        | Diastolic |
|--------------------------------|----------|--------|-----------|
| Optimal                        | <120     | and    | <80       |
| Normal                         | 120-129  | and/or | 80-84     |
| High normal                    | 130-139  | and/or | 85–89     |
| Grade I hypertension           | 140-159  | and/or | 90–99     |
| Grade 2 hypertension           | 160-179  | and/or | 100-109   |
| Grade 3 hypertension           | ≥180     | and/or | ≥110      |
| Isolated systolic hypertension | ≥140     | and    | <90       |

### Office BP, ABPM and HBPM

# Physician Sphygmomanometer

# Physician Oscillometric





- ✓ Used in the vast majority of studies
  - Pathophysiology
  - Epidemiology
  - Pharmacology
  - Large RCTs
- ✓ Will remain the Gold standard for International Guidelines

# Ambulatory BP monitoring







Table 9 Definitions of hypertension according to office, ambulatory, and home blood pressure levels

| Category                    | SBP<br>(mmHg) |        | DBP<br>(mmHg) |
|-----------------------------|---------------|--------|---------------|
| Office BP <sup>a</sup>      | ≥140          | and/or | ≥90           |
| Ambulatory BP               |               |        |               |
| Daytime (or awake) mean     | ≥135          | and/or | ≥85           |
| Night-time (or asleep) mean | ≥120          | and/or | ≥70           |
| 24 h mean                   | ≥130          | and/or | ≥80           |
| Home BP mean                | ≥135          | and/or | ≥85           |

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk for initiation of treatment

|  | Blood Pressure (mmHg)                      |   |   |                                     |
|--|--|---|---|-------------------------------------|
| Other risk factors, asymptomatic organ damage or disease | High normal<br>SBP 130-139<br>or DBP 85-89 | Grade I HT<br>SBP 140–159<br>or DBP 90–99 | Grade 2 HT<br>SBP 160–179<br>or DBP 100–109 | Grade 3 HT<br>SBP≥180<br>or DBP≥110 |
| No other RF  |  | Low risk                                  | Moderate risk                               | High risk                           |
| I–2 RF   | Low risk                                   | Mod e risk                                | Moderate to<br>high risk                    | High risk                           |
| ≥3 RF  | Low to<br>Moderate risk                    | Moderate to<br>high risk                  | High Risk                                   | High risk                           |
| OD, CKD stage 3 or diabetes                              | Moderate to<br>high risk                   | High risk                                 | High risk                                   | High to<br>very high risk           |
| Symptomatic CVD, CKD stage ≥4 or diabetes with OD/RFs    | Very high risk                             | Very high risk                            | Very high risk                              | Very high risk                      |

BP = blood pressure; CKD = chronic kidney disease; CV = cardiovascular; CVD = cardiovascular disease; DBP = diastolic blood pressure; HT = hypertension; OD = organ damage; RF = risk factor; SBP = systolic blood pressure.

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk for initiation of treatment

|   | Other risk factors,   |  | Blood Pressure (mmHg)   |   |  |  |
|---|---|--|---|---|--|--|
|   | asymptomatic organ damage<br>or disease                     | SBP 130–139  | Grade 1 HT<br>SBP 140-159   | Grade 2 HT<br>SBP 160–179   | Grade 3 HT<br>SBP ≥180   |  |
|   |   | or DBP 85–89   | Lifestyle changes   | or DBP 100–109  | or DBP ≥110  |  |
|   | No other RF   | • No BP intervention   | for several MONTH<br>for several months • Then add BP drugs<br>targetin 40/90 | festyle changes for several weeks Then add BP drugs targeting <140/90         | <ul> <li>Lifestyle changes</li> <li>Immediate BP drugs<br/>targeting &lt;140/90</li> </ul> |  |
|   | 1–2 RF  |  | • Lifestyn anges for several weeks • Then add RP drugs Lifestyle changes      | argeting <140/90  | <ul> <li>Lifestyle changes</li> <li>Immediate BP drugs<br/>targeting &lt;140/90</li> </ul> |  |
| ( | ≥3 RF   | <ul><li>Lifestyle changes</li><li>No BP intervention</li></ul> | for several WEEKS for several weeks Then add BP drugs targeting <140/90       | Lifestyle changes     BP drugs     targeting <140/90                          | <ul> <li>Lifestyle changes</li> <li>Immediate BP drugs<br/>targeting &lt;140/90</li> </ul> |  |
|   | OD, CKD stage 3 or diabetes                                 | <ul><li>Lifestyle changes</li><li>No BP intervention</li></ul> | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul> | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul> | <ul><li>Lifestyle changes</li><li>Immediate BP drugs<br/>targeting &lt;140/90</li></ul>    |  |
|   | Symptomatic CVD,<br>CKD stage ≥4 or<br>diabetes with OD/RFs | <ul><li>Lifestyle changes</li><li>No BP intervention</li></ul> | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul> | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul> | <ul><li>Lifestyle changes</li><li>Immediate BP drugs<br/>targeting &lt;140/90</li></ul>    |  |

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk

| Risk factors   |
|--|
| Male sex   |
| Age (men ≥55 years; women ≥65 years)   |
| Smoking  |
| Dyslipidaemia  |
| Total cholesterol >4.9 mmol/L (190 mg/dL), and/or  |
| Low-density lipoprotein cholesterol >3.0 mmol/L (115 mg/dL), and/or                                    |
| High-density lipoprotein cholesterol: men <1.0 mmol/L (40 mg/dL), women <1.2 mmol/L (46 mg/dL), and/or |
| Triglycerides >1.7 mmol/L (150 mg/dL)  |
| Fasting plasma glucose 5.6–6.9 mmol/L (102–125 mg/dL)  |
| Abnormal glucose tolerance test  |
| Obesity [BMI ≥30 kg/m² (height²)]  |
| Abdominal obesity (waist circumference: men ≥102 cm; women ≥88 cm) (in Caucasians)                     |
| Family history of premature CVD (men aged <55 years; women aged <65 years)                             |

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk

### 3 risk factors

| Risk factors   |  |  |  |
|--|--|--|--|
| Male sex   |  |  |  |
| Age (men ≥55 years; women ≥65 years)   |  |  |  |
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| Total cholesterol >4.9 mmol/L (190 mg/dL), and/or  |  |  |  |
| Low-density lipoprotein cholesterol >3.0 mmol/L (115 mg/dL), and/or                                    |  |  |  |
| High-density lipoprotein cholesterol: men <1.0 mmol/L (40 mg/dL), women <1.2 mmol/L (46 mg/dL), and/or |  |  |  |
| Triglycerides >1.7 mmol/L (150 mg/dL)  |  |  |  |
| Fasting plasma glucose 5.6–6.9 mmol/L (102–125 mg/dL)  |  |  |  |
| Abnormal glucose tolerance test  |  |  |  |
| Obesity [BMI ≥30 kg/m² (height²)]  |  |  |  |
| Abdominal obesity (waist circumference: men ≥102 cm; women ≥88 cm) (in Caucasians)                     |  |  |  |
| Family history of premature CVD (men aged <55 years; women aged <65 years)                             |  |  |  |

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk for initiating treatment

|   |  | Blood Pressure (mmHg)                      |   |   |                                     |
|---|--|--|---|---|-------------------------------------|
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|   | I–2 RF   | Low risk                                   | Mod e risk                                | Moderate to<br>high risk                    | High risk                           |
|   | ≥3 RF  | Low to<br>Moderate risk                    | Moduate to<br>high risk                   | High Risk                                   | High risk                           |
|   | Organ Damage   | Moderate to<br>high risk                   | High risk                                 | High risk                                   | High to<br>very high risk           |
|   | Symptomatic CVD, CKD stage ≥4 or diabetes with OD/RFs    | Very high risk                             | Very high risk                            | Very high risk                              | Very high risk                      |

BP = blood pressure; CKD = chronic kidney disease; CV = cardiovascular; CVD = cardiovascular disease; DBP = diastolic blood pressure; HT = hypertension; OD = organ damage; RF = risk factor; SBP = systolic blood pressure.

### 2013 ESH-ESC Guidelines: Target Organ Damage

### Asymptomatic organ damage

Pulse pressure (in the elderly) ≥60 mmHg

Electrocardiographic LVH (Sokolow-Lyon index >3.5 mV;

RaVL >1.1 mV; Cornell voltage duration product >244 mV\*ms), or

Echocardiographic LVH [LVM index: men >115 g/m<sup>2</sup>; women >95 g/m<sup>2</sup> (BSA)]<sup>a</sup>

Carotid wall thickening (IMT >0.9 mm) or plaque

Carotid-femoral PWV > 10 m/s

Ankle-brachial index < 0.9

CKD with eGFR 30–60 ml/min/1.73 m<sup>2</sup> (BSA)

Microalbuminuria (30–300 mg/24 h), or albumin–creatinine ratio (30–300 mg/g; 3.4–34 mg/mmol) (preferentially on morning spot urine)

### 2013 ESH-ESC Guidelines for the management of Hypertension Evaluation of global CV risk for initiating treatment

|   | Other rick factors  | Blood Pressure (mmHg)  |   |   |  |
|---|---|--|---|---|--|
|   | Other risk factors, asymptomatic organ damage or disease    | SBP 130-139  | Grade 1 HT<br>SBP 140–159   | Grade 2 HT<br>SBP 160-179   | Grade 3 HT<br>SBP ≥180   |
|   |   |  | Lifestyle changes for several MONTHS  | or DBP 100–109  | or DBP ≥110  |
|   | No other RF   | • No BP intervention   | for several months Then add BP drugs targeting <140/90  | Lifestyle changes for several weeks Then add BP drugs targeting <140/90   | <ul> <li>Lifestyle changes</li> <li>Immediate BP drugs<br/>targeting &lt;140/90</li> </ul> |
|   | 1–2 RF  | <ul><li>Lifestyle changes</li><li>No BP intervention</li></ul> | <ul> <li>Lifestyle changes<br/>for several weeks</li> <li>Then add BP drugs<br/>target</li> <li>0/90</li> </ul> | <ul> <li>Lifestyle changes<br/>for several weeks</li> <li>Then add BP drugs<br/>targeting &lt;140/90</li> </ul> | <ul><li>Lifestyle changes</li><li>Immediate BP drugs<br/>targeting &lt;140/90</li></ul>    |
|   | ≥3 RF   | <ul><li>Lifestyle changes</li><li>No BP intervention</li></ul> | <ul> <li>Life Jes for seven weeks</li> <li>Then add BP drugs targeting &lt;140/90</li> </ul>                    | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul>                                   | <ul><li>Lifestyle changes</li><li>Immediate BP drugs<br/>targeting &lt;140/90</li></ul>    |
| ( | Organ Damage  | • Lifestyle changes • No BP intervention                       | BP drugs<br>targeting <140/90   | <ul><li>Lifestyle changes</li><li>BP drugs<br/>targeting &lt;140/90</li></ul>                                   | <ul><li>Lifestyle changes</li><li>Immediate BP drugs<br/>targeting &lt;140/90</li></ul>    |
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### 2018 ESH-ESC Guidelines: Life style

Lifestyle interventions for patients with hypertension or high-normal BP

| Recommendations   | Classa | Level <sup>b</sup> |
|---|--------|--------------------|
| Salt restriction to <5 g per day is recommended. <sup>248,250,255,258</sup>   | 1      | А                  |
| It is recommended to restrict alcohol consumption to:  Less than 14 units per week for men.  Less than 8 units per week for women. <sup>35</sup>  | -      | A                  |
| It is recommended to avoid binge drinking.  | III    | С                  |
| Increased consumption of vegetables, fresh fruits, fish, nuts, and unsaturated fatty acids (olive oil); low consumption of red meat; and consumption of low-fat dairy products are recommended. 262,265   | 1      | A                  |
| Body-weight control is indicated to avoid obesity (BMI >30 kg/m <sup>2</sup> or waist circumference >102 cm in men and >88 cm in women), as is aiming at healthy BMI (about 20–25 kg/m <sup>2</sup> ) and waist circumference values (<94 cm in men and <80 cm in women) to reduce BP and CV risk. <sup>262,271,273,290</sup> | 1      | A                  |
| Regular aerobic exercise (e.g. at least 30 min of moderate dynamic exercise on 5–7 days per week) is recommended. <sup>262,278,279</sup>  | 1      | A                  |
| Smoking cessation, supportive care, and referral to smoking cessation programs are  | 1      | В                  |

recommended.<sup>286,288,291</sup>



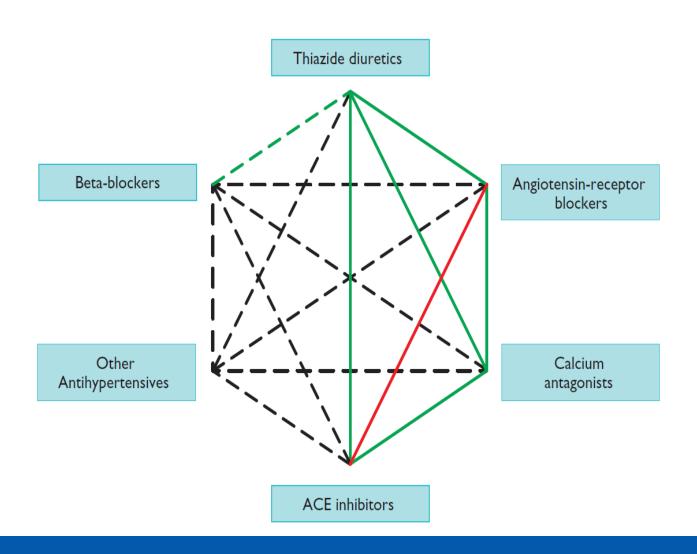








### 2013 ESH-ESC Guidelines: Pharmacological treatment



### 2013 ESH-ESC Guidelines: Rx according to co-morbidities

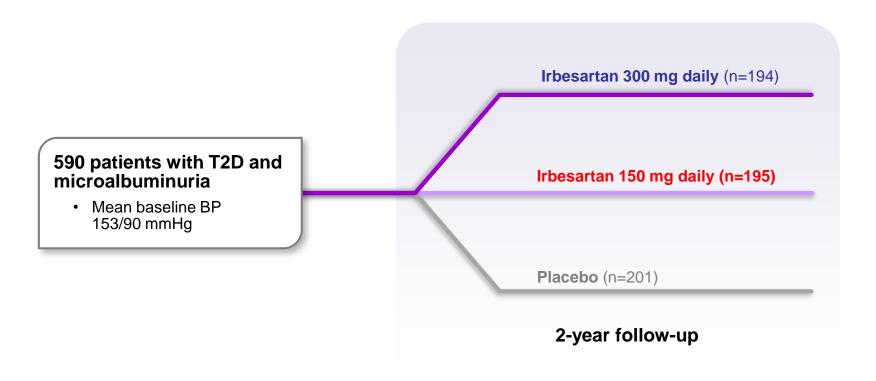
 Table 15
 Drugs to be preferred in specific conditions

| Condition                                     | Drug   |
|---|--|
| Asymptomatic organ damage                     |  |
| LVH   | ACE inhibitor, calcium antagonist, ARB                                   |
| Asymptomatic atherosclerosis                  | Calcium antagonist, ACE inhibitor  |
| Microalbuminuria                              | ACE inhibitor, ARB   |
| Renal dysfunction                             | ACE inhibitor, ARB   |
| Clinical CV event                             |  |
| Previous stroke                               | Any agent effectively lowering BP  |
| Previous myocardial infarction                | BB, ACE inhibitor, ARB   |
| Angina pectoris                               | BB, calcium antagonist   |
| Heart failure                                 | Diuretic, BB, ACE inhibitor, ARB, mineralocorticoid receptor antagonists |
| Aortic aneurysm                               | ВВ   |
| Atrial fibrillation, prevention               | Consider ARB, ACE inhibitor, BB or mineralocorticoid receptor antagonis  |
| Atrial fibrillation, ventricular rate control | BB, non-dihydropyridine calcium antagonist                               |
| ESRD/proteinuria                              | ACE inhibitor, ARB   |
| Peripheral artery disease                     | ACE inhibitor, calcium antagonist  |

**Renal dysfunction** 

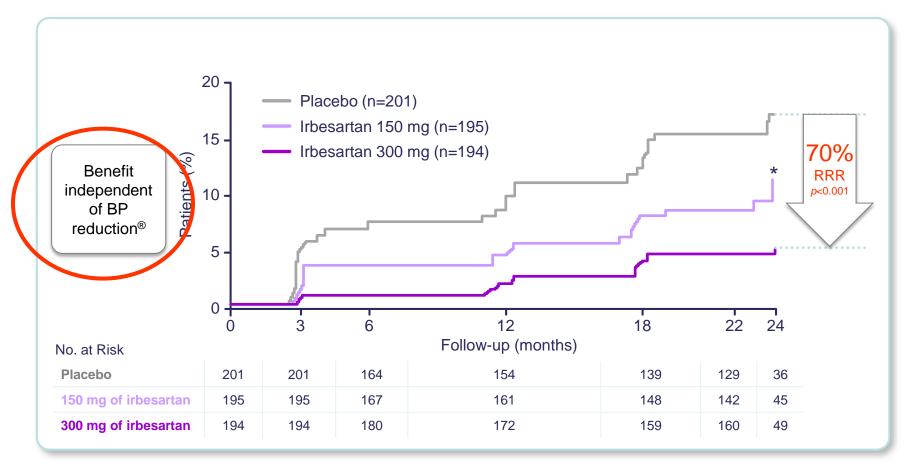
Microalbuminuria +++

# IRMA-2 examined the renoprotective effect of 2 different dosages of irbesartan



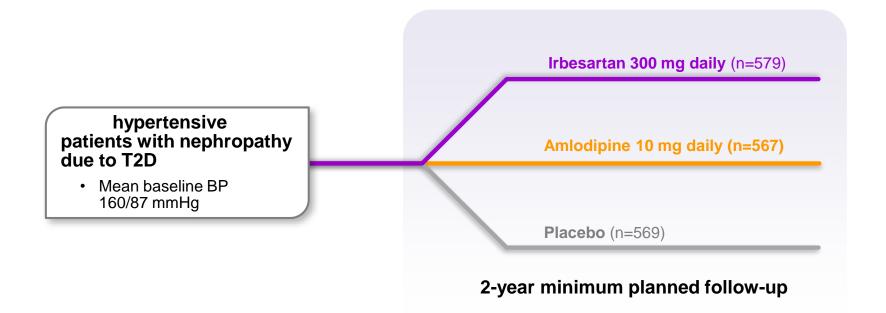
**Primary endpoint**: time to the onset of diabetic nephropathy **Secondary endpoints**: changes in the level of albuminuria, creatinine clearance, and restoration of normoalbuminuria

# Irbesartan 300 mg significantly reduced the rate of progression to diabetic nephropathy by 70%



<sup>\*</sup> Relative risk reduction with irbesartan 150 mg vs. placebo: 39% (*p*=0.08) RRR = relative risk reduction

# IDNT assessed the effect of amlodipine or irbesartan on progression of diabetic nephropathy



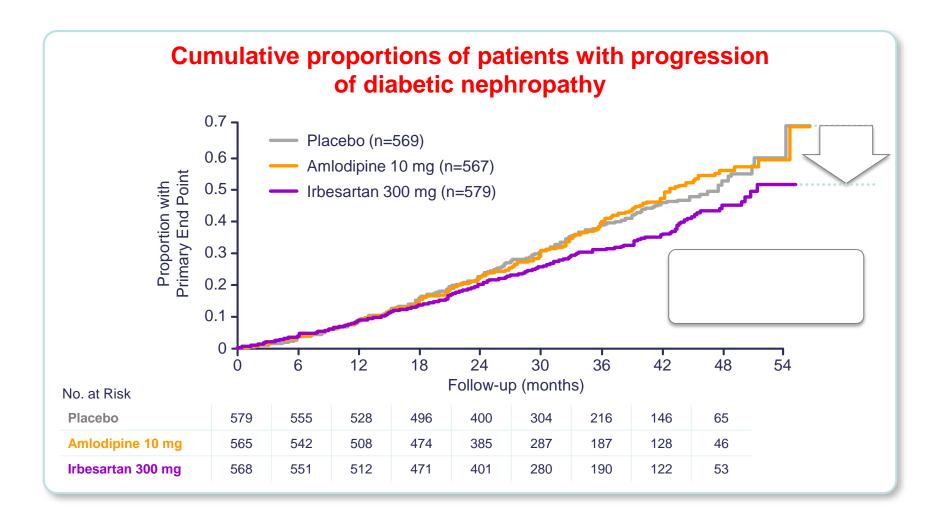
## Primary composite endpoint: progression of diabetic nephropathy

- A. Doubling of baseline serum creatinine concentration
- B. Development of end-stage renal disease
- C. Death from any cause

#### Secondary composite cardiovascular endpoint:

- Death from CV causes
- Nonfatal myocardial infarction
- Heart failure resulting in hospitalization
- Permanent neurologic deficit caused by a cerebrovascular event
- Lower limb amputation above the ankle

# Irbesartan reduced the risk of diabetic nephropathy progression by 23% vs. amlodipine



## **Treatment Initiation**

# Initiating Rx with combination therapy, a greater probability to reach BP targets

#### 2018 ESH-ESC Guidelines

The advantages of initiating with combination therapy are

- 1- a more **prompt response** in a **larger number** of patients
- 2- a greater probability of **achieving the target BP** in patients with higher BP values
- 3- a better patient adherence



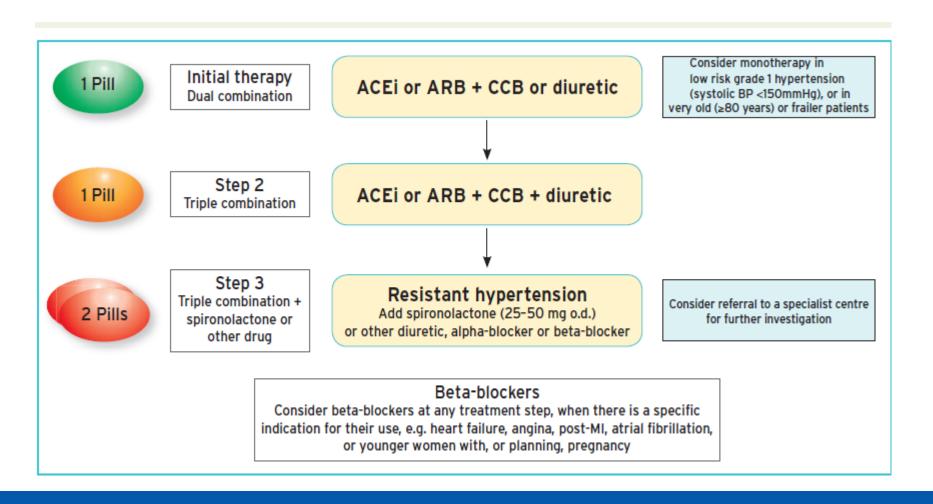
**Less CV complications** 

## Which patients are concerned by initiation with combination therapy? International guidelines

|                     | SBP/DBP reduction goal or hypertension grade                |  |  |  |
|---------------------|---|--|--|--|
| <b>AHA/ACC 2017</b> | ≥130 and/or ≥80   |  |  |  |
| ASH/ISH 2014        | ≥160 and/or ≥100  |  |  |  |
| JNC8 2014           | ≥160 and/or ≥100  |  |  |  |
| ESH-ESC 2013        | markedly elevated BP or high/very high CV risk              |  |  |  |
| CHEP 2013           | SBP/DBP ≥20 /10 mmHg above target                           |  |  |  |
| NICE 2011           | -   |  |  |  |
| China 2010          | ≥160 and/or ≥100<br>or SBP/DBP ≥20 /10 mmHg above<br>target |  |  |  |
| Taiwan 2010         | SBP/DBP ≥20 /10 mmHg above target                           |  |  |  |

# Initiating Rx with combination therapy, a greater probability to reach BP targets

#### 2018 ESH-ESC Guidelines



## Physician's reluctancy to FDC therapy

- Side-effects are more likely to occur with 2 drugs than with one
- An earlier and greater BP lowering may be deleterious in some patients, because of the J-curve phenomenon mainly in patients with grade I hypertension
- Fixed-dose combinations (FDC) lack flexibility

## Physician's reluctancy to FDC therapy

- Side-effects are more likely to occur with 2 drugs than with one
- An earlier and greater BP lowering may be deleterious in some patients, because of the J-curve phenomenon mainly in patients with grade I hypertension
- Fixed-dose combinations (FDC) lack flexibility

#### This could be overcome

- with a better availability of different doses
- by initiating Rx with the lowest effective combined dose
- by performing a slow drug escalation



Strategy of tailored effective combined doses

# From 2 drug-FDC to 3 drug-FDC Fixed-dose triple-combinations available in Europe...

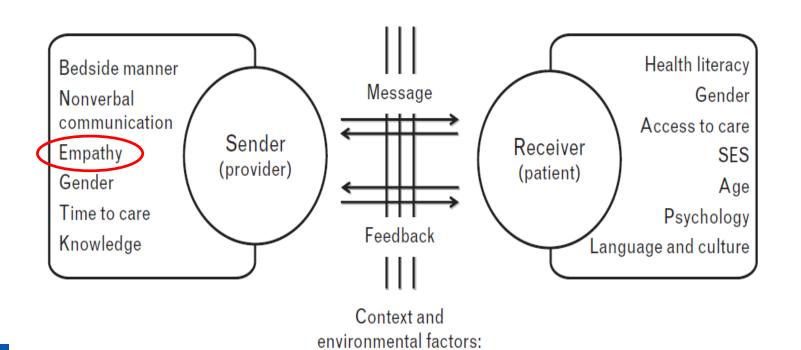
| RAS blocker | ССВ        | Diuretic     | Reimbursement<br>(as of January<br>2018) |
|-------------|------------|--------------|--|
| Valsartan   | Amlodipine | HCTZ         | 12 countries                             |
| 160 mg      | 5, 10 mg   | 12.5, 25 mg  |  |
| Perindopril | Amlodipine | Indapamide   | 4 countries                              |
| 5, 10 mg    | 5, 10 mg   | 1.25, 2.5 mg |  |
| Olmesartan  | Amlodipine | HCTZ         | 11 countries                             |
| 20, 40 mg   | 5, 10 mg   | 12.5, 25 mg  |  |
| Aliskiren   | Amlodipine | HCTZ         | _  |

## Physician's challenges: from knowledge to communication

Getting the message across: opportunities and obstacles in effective communication in hypertension care

Emily P. Jolles<sup>a</sup>, Alexander M. Clark<sup>b</sup>, and Branko Braam<sup>a</sup>

Jolles EP et al. J Hypertens 2012



noise and distractions

### Physician's challenge: motivation

## Physicians' degree of motivation regarding their perception of hypertension, and blood pressure control

Silla M. Consoli<sup>a,b</sup>, Cédric Lemogne<sup>a,b,c</sup>, Alain Levy<sup>d</sup>, Denis Pouchain<sup>e</sup> and Stephane Laurent<sup>b,f,g</sup>

DUO-HTA study 346 GP, 209 cardiologists 2014 hypertensive patients

#### Consoli S et al. J Hypertens 2010

|   | Circle only one number per line |   | ine | ] |   |   |   |  |
|---|---------------------------------|---|-----|---|---|---|---|--|
| 1. A rewarding disease management                                     | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | An unrewarding disease management  |
| 2. A simple disease   | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A complex disease  |
| 3. A stable course  | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A fluctuating course   |
| 4. A disease well understood by the patients                          | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A disease poorly understood by the patients  |
| 5. A controllable disease if the proper means are given               | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A disease difficult to control   |
| 6. An exciting field due to its diversity                             | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A repetitive and monotonous field  |
| 7. A disease trivialized by the patients                              | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A disease dramatized by the patients   |
| 8. A frank disease  | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | An insidious disease   |
| 9. An opportunity to improve quality of life                          | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A hardship for quality of life   |
| 10. An opportunity given to the patient to find a healthier lifestyle | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A cause of changes in patients' lifestyle, which represent a burden for them                       |
| 11. An ideal training for the patient–physician relationship          | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A domain which brings little to the patient–physician relationship                                 |
| 12. A type of consultation in which the patients have not much to say | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | An opportunity to listen to the patient differently  |
| 13. A field in which it is preferable to trust the patients           | 1                               | 2 | 3   | 4 | 5 | 6 | 7 | A typical example in which the sincerity of a patient who says he/she is compliant is questionable |

13 items questionnaire

### Physician's challenge: motivation

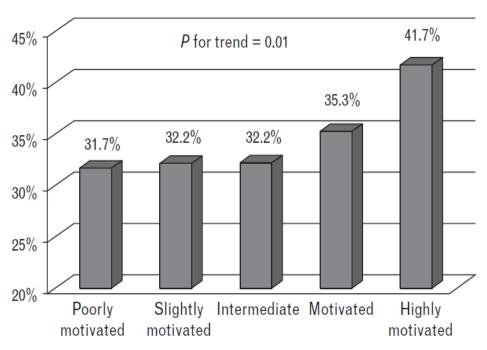
## Physicians' degree of motivation regarding their perception of hypertension, and blood pressure control

Silla M. Consoli<sup>a,b</sup>, Cédric Lemogne<sup>a,b,c</sup>, Alain Levy<sup>d</sup>, Denis Pouchain<sup>e</sup> and Stephane Laurent<sup>b,f,g</sup>

Consoli S et al. J Hypertens 2010

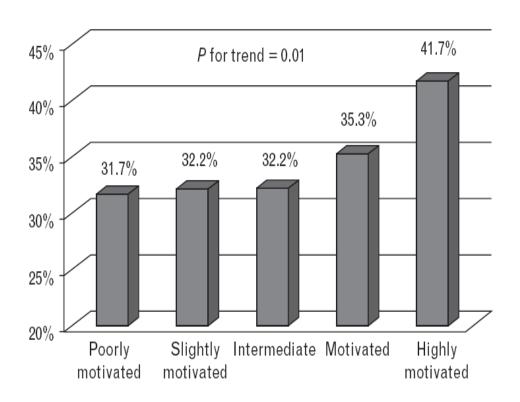
DUO-HTA study 346 GP, 209 cardiologists 2014 hypertensive patients

## Probability, for a patient, of having a controlled BP on the day of the visit



Physician's psychologic profile (cluster)

# Plus le médecin est motivé, plus son patient a une PA contrôlée



Probability, for a hypertensive patient included into the survey, of having a controlled blood pressure on the day of the visit, according to physician's cluster (unadjusted).

### Simple tools for assessing drug adherence

## Drug adherence in hypertension: from methodological issues to cardiovascular outcomes Hamdidouche et a

Hamdidouche et al. J Hypertens 2017;35:1133-1144

ldir Hamdidouche<sup>a,c,d</sup>, Vincent Jullien<sup>a,c,d</sup>, Pierre Boutouyrie<sup>a,c,d</sup>, Eliane Billaud<sup>a,c</sup>, Michel Azizi<sup>b,c,d,e</sup>, and Stéphane Laurent<sup>a,c,d</sup>

|                    | Indirect             |                |              |                     |  |  |
|--------------------|----------------------|----------------|--------------|---------------------|--|--|
| Methods            | Clinician estimation | Questionnaires | Pill count   | Prescription refill |  |  |
| Type of data       | Qualitative          | Qualitative    | Quantitative | Quantitative        |  |  |
| Device mostly used | Interview            | MMAS-4, 8      | -            | MPR/PDC             |  |  |
| Reliability        | -                    | -              | +            | +                   |  |  |
| Validity           | +                    | +              | +            | +                   |  |  |
| Objectivity        | -                    | -              | _            | -                   |  |  |
| Simplicity         | +++                  | +++            | ++           | _                   |  |  |
| Cost               | -                    | -              | _            | +                   |  |  |
| Availability       | +++                  | +++            | ++           | _                   |  |  |
| Clinical use       | +++                  | +++            | +            | -                   |  |  |

MPR, Medication Possession Ratio

PDC, Proportion of Days Covered by treatment

### Simple tools for assessing drug adherence

Drug adherence in hypertension: from methodological issues to cardiovascular outcomes

ldir Hamdidouche<sup>a,c,d</sup>, Vincent Jullien<sup>a,c,d</sup>, Pierre Boutouyrie<sup>a,c,d</sup>, Eliane Billaud<sup>a,c</sup>, Michel Azizi<sup>b,c,d,e</sup>, and Stéphane Laurent<sup>a,c,d</sup>

|                    | Direct       |                       |             |  |  |  |
|--------------------|--------------|-----------------------|-------------|--|--|--|
| Methods            | DOT          | Electronic monitoring | Drug assay  |  |  |  |
| Type of data       | Quantitative | Quantitative          | Qualitative |  |  |  |
| Device mostly used | -            | MEMS                  | LC-MS/MS    |  |  |  |
| Reliability        | +++          | ++                    | +++         |  |  |  |
| Validity           | +++          | ++                    | ++          |  |  |  |
| Objectivity        | +++          | +                     | ++          |  |  |  |
| Simplicity         | _            | +                     | +/-         |  |  |  |
| Cost               | +            | +++                   | ++          |  |  |  |
| Availability       | _            | _                     | +/-         |  |  |  |
| Clinical use       | -            | -                     | +           |  |  |  |

**DOT Directly Observed Therapy** 

### Simple tools for assessing drug adherence

Drug adherence in hypertension: from methodological issues to cardiovascular outcomes

Idir Hamdidouche<sup>a,c,d</sup>, Vincent Jullien<sup>a,c,d</sup>, Pierre Boutouyrie<sup>a,c,d</sup>, Eliane Billaud<sup>a,c</sup>, Michel Azizi<sup>b,c,d,e</sup>, and Stéphane Laurent<sup>a,c,d</sup>

|                    | Direct       |                       |              |  |  |
|--------------------|--------------|-----------------------|--------------|--|--|
| Methods            | DOT          | Electronic monitoring | g Drug assay |  |  |
| Type of data       | Quantitative | Quantitative          | Qualitative  |  |  |
| Device mostly used | -            | MEMS                  | LC-MS/MS     |  |  |
| Reliability        | +++          | ++                    | +++          |  |  |
| Validity           | +++          | ++                    | ++           |  |  |
| Objectivity        | +++          | +                     | ++           |  |  |
| Simplicity         | _            | +                     | +/-          |  |  |
| Cost               | +            | +++                   | ++           |  |  |
| Availability       | _            | _                     | +/-          |  |  |
| Clinical use       | _            | -                     | +            |  |  |

**DOT Directly Observed Therapy** 

#### Any of 24 antiHT drugs

Amiloride

Amlodipine

Atenolol Bisoprolol

Candagart

Candesartan

Carvedilol

Celiprolol

Chlortalidone

Clonidine

Furosemide

Hydrochlorothiazide

Indapamide

Irbesartan

Labetalol

Metoprolol

Moxonidine

Nicardipine

Olmesartan

Prazosine

Rilmenidine

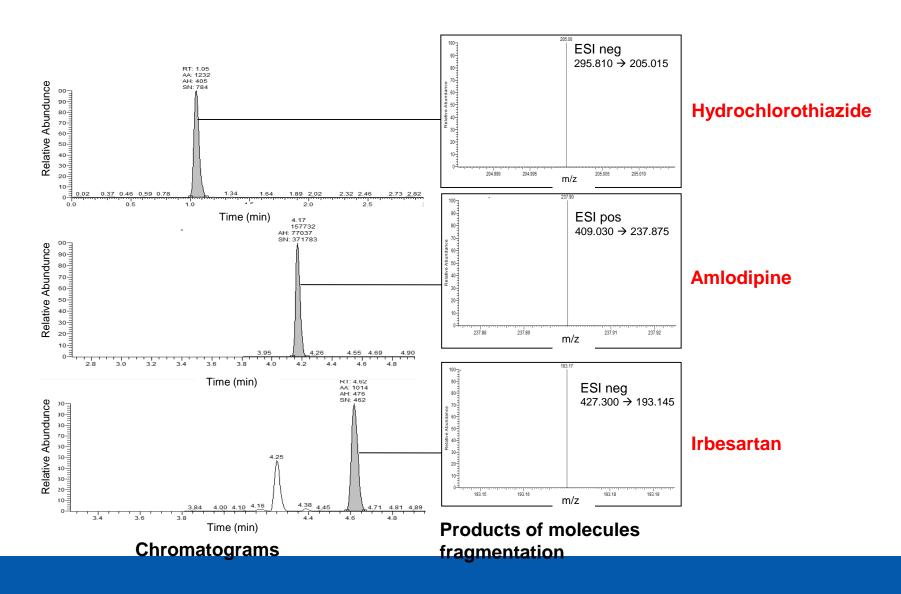
Spironolactone (canrenone)

Urapidil

Valsartan

Verapamil

# Urinary drug detection by LCMS/MS in a fully adherent patient



## Urinary drug detection by LCMS/MS in a fully NON-adherent patient

#### **Treatment prescribed:**

Irbesartan 150mg, once/day

Nebivolol, 5mg, once/day

Spironolactone 25mg,

once/day

**Hydrochlorothiazide (HTCZ)** 

12.5mg, once/day

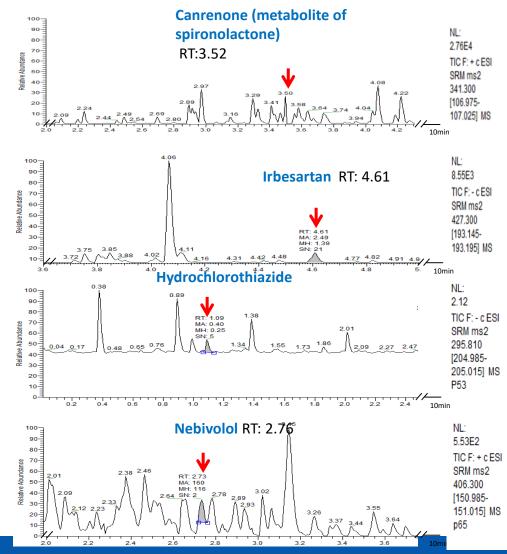
#### Result of LC-MS/MS analysis:

Irbesartan: not detected

Nebivolol: not detected

Spironolactone: not detected

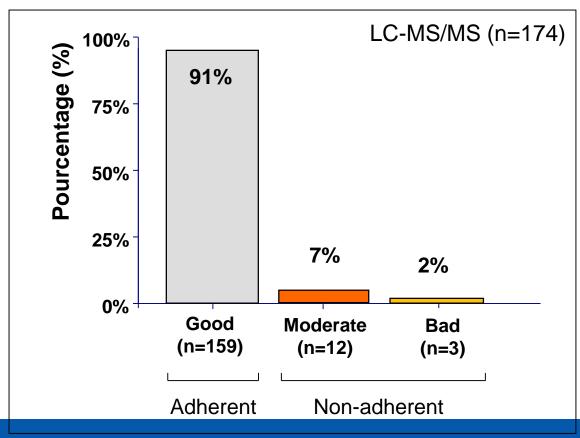
**HTCZ**: not detected



## **Urinary drug detection in well informed patients**

Routine urinary detection of antihypertensive drugs for systematic evaluation of adherence to treatment in hypertensive patients

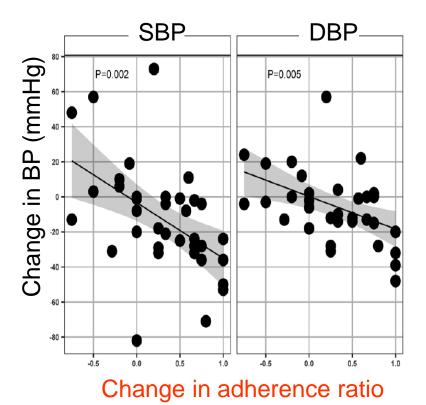
Idir Hamdidouche<sup>a,c,d</sup>, Vincent Jullien<sup>a,c</sup>, Pierre Boutouyrie<sup>a,c,d</sup>, Eliane Billaud<sup>a,c</sup>, Michel Azizi<sup>b,c,d,e</sup>, and Stéphane Laurent<sup>a,c,d</sup>



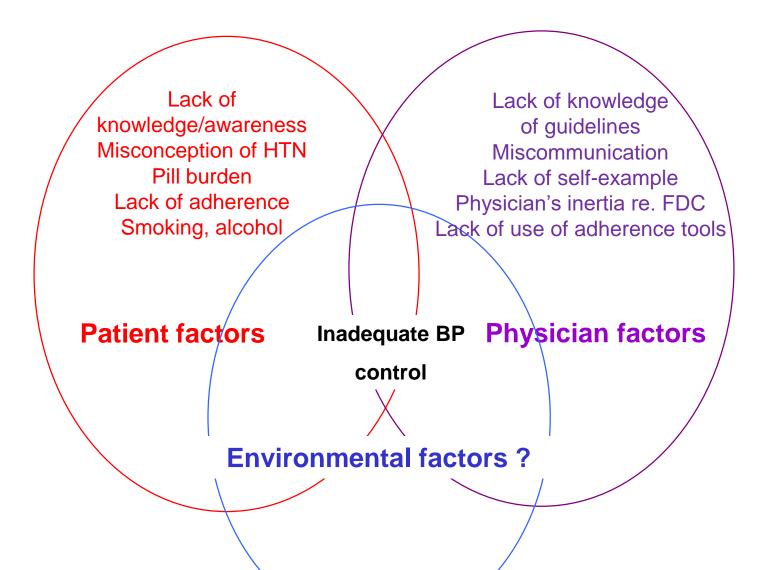
### Biochemical Screening for Nonadherence Is Associated With Blood Pressure Reduction and Improvement in Adherence

Pankaj Gupta, Prashanth Patel, Branislav Štrauch, Florence Y. Lai, Artur Akbarov, Gaurav S. Gulsin, Alison Beech, Věra Marešová, Peter S. Topham, Adrian Stanley, Herbert Thurston, Paul R. Smith, Robert Horne, Jiří Widimský, Bernard Keavney, Anthony Heagerty, Nilesh J. Samani, Bryan Williams, Maciej Tomaszewski

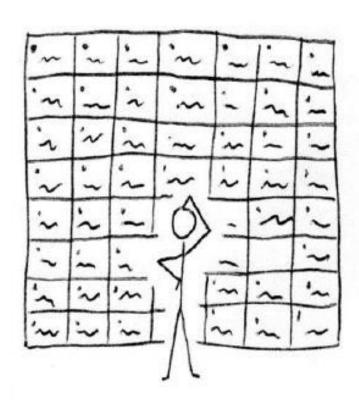
#### Repeated urinary drug detection by LC-MS/MS in non adherent patients



### The key patient and physician challenges...



# Disentangling Complexity is Challenging – Many new guidelines?



## Some confusion...which Guideline should be applied?

## **BP threshold for initiating Rx: AHA/ACC 2017 Guidelines**

**2018 ESH-ESC 2014 JNC8 2014 AHA/ACC** 

Table 6. Categories of BP in Adults\*

| BP Category  | SBP           |     | DBP         |         |
|--------------|---------------|-----|-------------|---------|
| Normal       | <120 mm Hg    | and | <80 mm Hg   | Optimal |
| Elevated     | 120–129 mm Hg | and | <80 mm Hg   | Normal  |
| Hypertension |               |     |             | High no |
| Stage 1      | 130–139 mm Hg | or  | 80–89 mm Hg | Grade I |
| Stage 2      | ≥140 mm Hg    | or  | ≥90 mm Hg   |         |

rmal HT

## New ACC/AHA Hypertension Guidelines Make 130 the New 140

## **Blood Pressure Categories**



| BLOOD PRESSURE CATEGORY                               | SYSTOLIC mm Hg<br>(upper number) |        | DIASTOLIC mm Hg<br>(lower number) |
|---|----------------------------------|--------|-----------------------------------|
| NORMAL  | LESS THAN 120                    | and    | LESS THAN 80                      |
| ELEVATED  | 120 - 129                        | and    | LESS THAN 80                      |
| HIGH BLOOD PRESSURE<br>(HYPERTENSION) STAGE 1         | 130 – 139                        | or     | 80 - 89                           |
| HIGH BLOOD PRESSURE<br>(HYPERTENSION) STAGE 2         | 140 OR HIGHER                    | or     | 90 OR HIGHER                      |
| HYPERTENSIVE CRISIS (consult your doctor immediately) | HIGHER THAN 180                  | and/or | HIGHER THAN 120                   |

## Some confusion...which Guideline should be applied?

## **BP threshold for initiating Rx: AHA/ACC 2017 Guidelines**

Table 6. Categories of BP in Adults\*

| BP Category  | SBP           |     | DBP         |  |  |  |
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| Hypertension |               |     |             |  |  |  |
| Stage 1      | 130–139 mm Hg | or  | 80–89 mm Hg |  |  |  |
| Stage 2      | ≥140 mm Hg    | or  | ≥90 mm Hg   |  |  |  |

2018 ESH-ESC 2014 JNC8 2014 AHA/ACC

Optimal Normal

High normal Grade I HT

Threshold 140/90 mmHg

130/80 mmHg = threshold for initiation of anti-HT treatment

- For secondary prevention
- For primary prevention ONLY if 10 yrs CV risk is ≥ 10%

#### **ACC/AHA 2017**

#### **ESC 2018**

**Hypertension grade 3** (sévère) 180 175 **170** HTA grade 2 **Hypertension grade 2** 165 (modérée) 160 155 150 145 Hypertension grade 1 (légère) 140 135 HTA grade 1 PA normale haute 130 125 PA élevée **PA** normale 120 115 110 **PA** normale **PA** optimale 105 100 95 90

> 85 80



## Drug companies inertia: a need for...

- □ Large RCTs in order to demonstrate that less CV events occur when Rx is initiated with a FDC vs usual care
- □ Large RCTs comparing benefit/risk ratios between the above 2 groups in Various populations with various comorbidities

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Regulatory authorities inertia?

## CVCT - MEMA

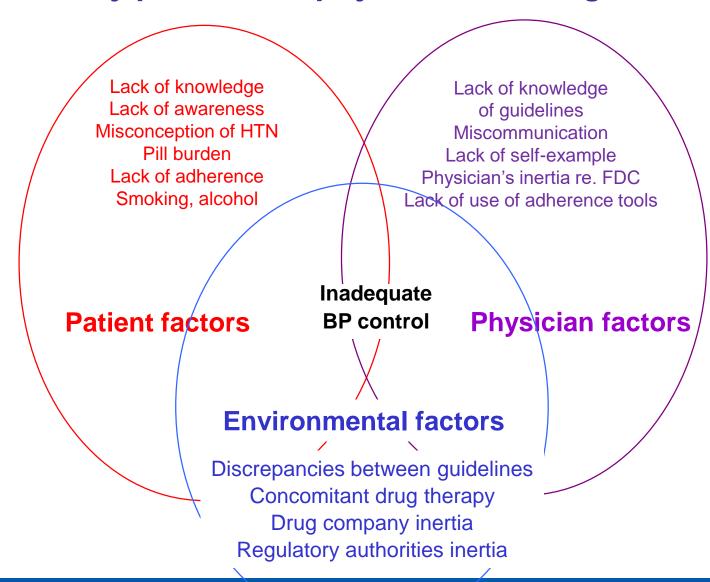


Regulatory Summit



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# In Summary The key patient and physician challenges...



## Merci!